

## Message Text

UNCLASSIFIED

PAGE 01 THE HA 01273 101851Z  
ACTION AGRE-00

INFO OCT-01 EUR-12 ISO-00 CEA-01 CIAE-00 COME-00  
DODE-00 EB-08 FRB-01 H-02 INR-10 INT-05 L-03  
LAB-04 NSAE-00 NSC-05 PA-02 CTME-00 AID-05 SS-15  
STR-07 ITC-01 TRSE-00 USIA-15 SP-02 SOE-02 OMB-01  
DOE-11 /113 W

-----059663 110228Z /75

R 100840Z MAR 78  
FM AMEMBASSY THE HAGUE  
TO SECSTATE WASHDC 2215  
INFO AMEMBASSY BRUSSELS  
AMEMBASSY COPENHAGEN

UNCLAS THE HAGUE 1273

USEEC

DEPARTMENT PASS AGRICULTURE

E.O. 11652: N/A  
TAGS: EAGR, DTRD, NL  
SUBJ: DUTCH CANNED HAM EXPORTS TO U.S.

1. AG OFFICERS ATTENDED MAR 8 PUBLIC MEETING OF DUTCH PRODUCT BOARD FOR LIVESTOCK AND MEAT. MAJOR ITEM FOR DISCUSSION WAS DECLINING DUTCH HAM EXPORTS TO U.S. DISCUSSION FOCUSED AROUND U.S. IMPORT STATISTICS WHICH SHOWED NEARLY 40 PERCENT DECLINE IN DUTCH CANNED HAM EXPORTS TO USA IN CY 1977, AS COMPARED TO CY 1976.

2. FOLLOWING REASONS WERE CITED FOR DECLINING DUTCH EXPORT POSTURE:  
1) DUTCH INDUSTRY POINTED OUT THAT PRODUCTION WITHIN THE U.S. HAD EXPANDED SUBSTANTIALLY IN 1977, THUS CAUSING LOWER OVERALL IMPORTS, 2) PRICE DIFFERENTIAL BETWEEN LOCAL (US) AND IMPORTED HAMS HAS INCREASED TO MORE THAN \$0.25 PER POUND, 3) REVALUATION OF GUILDER AGAINST DOLLAR.

UNCLASSIFIED

UNCLASSIFIED

PAGE 02 THE HA 01273 101851Z

3. BASED ON ABOVE POINTS, DUTCH INDUSTRY MADE PLEA FOR "ADAPTATION" OF THIRD COUNTRY SUBSIDIES. PRODUCT BOARD CHAIRMAN EXPLAINED THAT NETHERLANDS HAD ALREADY APPROACHED EC COMMISSION, BUT ADJUSTMENT OF SUBSIDY NOT POSSIBLE WITHIN 3 MONTHS. FURTHERMORE, DUTCH EXPECT SIGNIFICANT OPPOSITION FROM DANES. DEVALUATION OF DOLLAR HAS NOT HAD AS SEVERE AN EFFECT ON DENMARK AS ON HOLLAND,

AND DANES HAVE BEEN ABLE TO HOLD THEIR OWN IN U.S. MARKET.  
BOTH COUNTRIES WELL AWARE OF U.S. STAND RE COUNTERVAILING  
DUTIES. DANES CAN APPARENTLY "LIVE WITH" EXISTING SUBSIDY  
BUT DUTCH FEEL THAT UNLESS IT IS NOT SET CONSIDERABLY  
ABOVE PRESENT RATE OF 2.00 GULDERS, DUTCH HAM WILL BE COMPLETELY  
SHUT-OUT OF U.S. MARKET IN NEAR FUTURE. ON THIS BASIS,  
DUTCH INDUSTRY REPEATED URGENT REQUEST TO DO SOMETHING ABOUT  
EXPORT SUBSIDY BEFORE IT IS TOO LATE.  
MCCLOSKEY

UNCLASSIFIED

NNN

## Message Attributes

**Automatic Decaptoning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** EXPORTS, MEATS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 10 mar 1978  
**Decapton Date:** 01 jan 1960  
**Decapton Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978THEHA01273  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780109-0065  
**Format:** TEL  
**From:** THE HAGUE  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1978/newtext/t19780380/aaaacpnz.tel  
**Line Count:** 71  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** afda18c9-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION AGRE  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 29 mar 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** N/A  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 3366150  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** DUTCH CANNED HAM EXPORTS TO U.S.  
**TAGS:** EAGR, ETRD, NL, US  
**To:** STATE USEEC  
**Type:** TE  
**vdkvgwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/afda18c9-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014